



*Helping
the automotive and related
industries provide care and
support for employees and
their dependants in
times of
need.*

**2008/09
Annual Review**

A message from the President

This has been an extremely challenging year for BEN. We are all too aware of the recession and it seems that almost daily we've seen stories about the impact this has had on the community we support – the companies in the automotive industry and their staff.

The impact on BEN has been two-fold. We have seen:

- Our fundraising income fall as companies have seen their sales fall and as staff made redundant have ceased their Payroll Giving.
- More people turning to us for help, especially those hit by the credit crunch or suffering through short-time working or redundancies in the industry.

These factors have put a huge strain on the resources of BEN but the implementation of cost saving measures has helped limit the deficit.

It's hard to think of a time when BEN has faced tougher challenges... but it is also true to say there's never been a time when the support BEN provides is more important.

Thousands of individuals and families in our community are suffering as a result of the economic downturn and most have nowhere else to turn than to BEN – their industry charity. We are committed to making sure help is available to them – whether by way of advice, guidance, financial grant or residential accommodation. That's what BEN is here for.



Joe Greenwell

It has also been a year of change. We are extremely grateful to Christopher Macgowan who took the role of acting Chief Executive pending the appointment of a permanent replacement. Many of you have now had the opportunity of meeting David Main who took up this role in January 2009 and who, with the senior team at BEN, has

set about streamlining our operations and looking at how we develop our services for the future.

We appreciate the support – financial and through volunteering – we receive from companies and individuals right across the automotive industry and the commitment of our staff. Without your contribution we couldn't possibly help thousands of people in the way we do. If you have further suggestions or offers of help, David and the team will be delighted to hear from you.

To contact David, please email:
chiefexecutive@ben.org.uk

A handwritten signature in blue ink that reads "Joe Greenwell". The signature is written in a cursive, slightly slanted style.

Joe Greenwell
President

A message from the Chief Executive

I've been aware of the work of BEN for over six years and been impressed by the support it has from the industry and the valuable work done for beneficiaries. So, I was delighted when I was invited to join as Chief Executive even though it was clear we would face some stormy waters.

At the time of writing, I have been in post for six months and during that time we've completed a re-structuring programme that has reduced our costs and we've started work on a new strategy for BEN.

There is much in BEN that we can be proud of:

- Each year, over 15,000 people benefit from our help and support.
- We provide a superb quality of care for around 350 people in our residential and nursing homes.
- Our unit in the Midlands for younger physically disabled people is one of only a few in the country.
- We have hundreds of loyal volunteers and committed staff.
- We enjoy great support from people in the industry.

And, in creating our strategy, we want to build on these factors and tackle areas where we know we have work to do. The key areas we'll be addressing over the next couple of years are:

Spreading awareness

There are still thousands in our industry who haven't heard of BEN or who don't know what we do. This is unacceptable and we are developing programmes that will get our message out to far wider



David Main

audiences. But, we need your help in allowing us access to your staff. If they don't know about us they may struggle on at times when we could have helped them.

Increasing our reach

In spreading awareness, our aim is to help thousands more people each year. That's what we're here for. We'll be

developing new ways we can support staff in the industry and ways of making care provision accessible to people throughout the country.

Securing our future

We have tremendous support from some sectors of our industry and we'll be working with others to try to agree new ways in which they can contribute to the work we do – through financial donations and supporting our volunteering programmes.

I trust this report confirms to you the value of the service we provide to our beneficiaries. I'm sure they would want me to say a big thank you to all whose support enables us to fulfil this work.

A handwritten signature in blue ink that reads "David Main". The signature is fluid and cursive.

David Main
Chief Executive

Supporting our community

At the start of this financial year, none of us could have predicted the global economic crisis and the turbulence it would cause. This had its impact on us, in BEN, and on our ability to carry through some of the developments we had intended. Far more profound, though, was the impact on the lives of thousands in our industry. Many were affected by redundancy or short-time working and faced the reality of having to cope on a much reduced income. For some, this has been compounded by the credit crunch and no longer being able to meet repayments on debts that previously were serviceable and has led in turn to stress and anxiety over the whole of their finances. It's people such as these who have come to appreciate, sometimes for the first time, the support BEN provides to those in difficulty.

Welfare Services

In spite of the drop in donations to BEN, we have continued to prioritise help for those most in need. Much of that help comes directly from BEN's resources in the form of cash grants and advice, but we are increasingly working with other organisations to maximise the support we can provide to those in our community.



assistance. In addition, they are offered advice on handling their debts where appropriate. We estimate that the value of additional benefits achieved as a result of the team's intervention over the past year exceeds £1m and the amount generated for each individual/family makes an enormous difference to their lives.

The team dealt with an increased flow of casework in the year. New cases increased by 3% over the previous year, the first such increase for many years, and we can expect further increases as the effects of the recession work their way through.

The grants we make are to people in severe financial need. 30% of the one off grants that we make are for immediate needs, such as helping people with the very basics of existence – food, heating and shelter. The second largest category relates to meeting other simple needs that most of us take for granted, such as fridges, cookers, beds and bedding. 13% of our grants go toward the purchase of special equipment for those who are



Our team of 20 welfare staff, supported by nearly 100 volunteers, work to ensure that applicants are getting all the help available in the form of benefits, grants and other



disabled or who have a family member who is. During the past year, we have supplied a whole range of equipment such as wheelchairs, stair lifts and devices to assist communication.

One of our key objectives is to raise awareness of the help BEN provides, right across our industry. There are parts of the industry where we are well-known for the support we give but this is not universally true. One of our measures of success is the proportion of new cases where the applicant is still of working age. This has increased consistently over the past decade and now stands at 57% of new applicants. Our help is, of course, available to people with an industry connection for their entire lives but this statistic recognises that the time when we can most easily communicate the valuable support BEN provides is during their working life in the industry.

One aspect of the support we provide beyond a person's working life is through the residential and day centres we run and this is covered in the following section.

Care Services

Town Thorns and Arthur Wilson House (our Day Centre) were both award winners in the Coventry & Warwickshire Care Awards. The catering team at Town Thorns, led by Head Chef Louise Clarke, was recognised for developing an innovative menu of moulded food. This enables our most frail residents, many of whom struggle to swallow, to have appetising and nutritious meals which look and taste the same as a normal plated meal but are easy to swallow and digest. Meanwhile, staff at Arthur Wilson House were recognised for their exceptional commitment to training.



Lynwood and Alexandra House were both awarded excellent (or 3*) ratings by the Commission for Social Care Inspectorate (now the Care Quality Commission). This is the highest possible rating and reflects an enormous commitment from all of the centre staff.

Birch Hill, Lynwood and Alexandra House all retained their Investors in People Awards and Town Thorns is now working towards this goal.

“One of our key objectives is to raise awareness of the help BEN provides, right through our industry.”

BEN is committed to the training and development of our staff and under the leadership of our National Training Co-ordinator, Jean Woolliscroft, we have benefited from thousands of pounds worth of free training. We are also implementing a programme of accredited internal trainers which is time- and cost-effective. We celebrated our staff's achievements in award ceremonies at all of the centres in May 2008 to mark Adult Learner's Week.

Achievements - 2008/09

Some of our objectives for Welfare and Care had to be scaled back due to the drop in donation income. However, we are pleased to report on the progress we have made.



Objective: To maintain and improve our services, both in the community and in our homes and day centre.

Progress: We have adopted new practices and procedures to ensure cost savings can be made without compromising the quality of care. We

routinely review new developments in the care sector to see if these can be deployed within BEN to improve the quality of life for beneficiaries and residents.

Objective: To implement a fairer, more transparent reward system better recognising skills and training achievements.

Progress: Following a comprehensive consultation exercise, we launched in November 2008 the new scales which recognise skills, training achievements and scope of responsibility. Since this time we have seen reduced sickness absence, reduced staff turnover, and improved response to those positions we have needed to advertise. We believe our overall employment package makes us highly competitive in each of the regions where we have homes.



Objective: To take the Lynwood development project to the next stage.

Progress: Following presentations to trustees, a pre-planning submission was made to the Royal Borough of Windsor and Maidenhead. In spite of the Green Belt designation, the planning officers recognised our value as a local employer and provider of quality care and were excited by the proposed scheme which incorporates retirement housing, a care home and a state-of-the-art therapy centre. Further presentations have been made to neighbours, residents, planning committee members, staff and pressure groups, all with encouraging feedback.

Objective: To register and launch a domiciliary care agency at Town Thorns.

Progress: Given the decline we were seeing in income, and the cost of

introducing this service, we had to take the difficult decision to defer its launch for the time being. Residents of Town Thorns' sheltered housing have been engaged in our discussions and, though disappointed, have accepted the decision.

Objective: To improve our financial performance, keeping a tight control on costs while maximising income

Progress: Fees and rents were up by £26k year on year which was a creditable result given that most local authorities applied minimal or zero increase on their payment rates, and the expected lower than average occupancy at Lynwood. Tight cost control by our Matrons ensured expenditure remained static year on year.

Our plans for 2009/10

To further enhance our Welfare and Care services, in 2009/10 we will:

- Progress the Lynwood development project to the next stage of the planning process.
- Develop care and welfare strategies.
- Improve the financial performance of the centres.
- Produce updated centre brochures and development plans.
- Pilot the common induction standards for managers.
- Produce contingency plans in the event of swine flu pandemic.
- Review our guidelines and procedures to ensure we meet our charitable objectives and satisfy the public benefit test.
- Develop a greater range of contact channels and information points for employees.
- Recruit and train new volunteers to support our service.

A personal journey

by Jenny Brown, Director of Care Services

In May 2005, my mother-in-law suffered a dense stroke. After a period of improvement a number of further strokes left her bed-bound, with little communication and needing 24-hour care. Initially, she was cared for at home with astonishing dedication from my partner and help from carers who varied greatly in quality and training.

My partner became one of the UK's 6.5 million informal carers. The financial, mental, emotional and physical stresses were enormous. Although there was no regret about having Mum at home, after two years the traumatic decision of placing Mum in long-term care had to be made.

'Silv' moved to the nursing unit at Town Thorns in July 2007, eligible due to her employment in the motor industry. Initially, I must admit some concern about the decision, afraid of a conflict of interest. What if anything went wrong? I soon realised that I had to approach Silv's stay at Town Thorns just like any other relative.

For the next 16 months, I visited Silv at least twice a week, experiencing Town Thorns at weekends, in the evenings and even in the middle of the night. Silv's room was bright and airy, decorated with all her treasured possessions. It was her home.



**In Memory of
Aleta de Silva
Lewis ('Silv')
13/12/1923 -
01/11/2008**

Silv had virtually no speech when she moved in but communicated via facial expressions and always let her feelings be known. It was clear to us that she felt content. She built wonderful relationships with her nurses and carers and, despite being very poorly, flourished in her new environment. We felt drawn into the arms of the staff on the unit and felt that they cared for us as well. There were difficult moments but these were overcome by discussion, caring words and the enormous skill and dedication of the staff.

Silv died on 1st November 2008. Her funeral service was held at Town Thorns and her death was managed by all involved with great dignity and support.

I came to realise that BEN and the staff gave Silv's family an enormous gift – 16 months of support, dedication, care and warmth. They gave Silv the gift of making the last stage of her life one in which she had excellent care, independence, dignity, choice – the best it could possibly be. We owe a debt of gratitude that cannot be understated.

Case Study: Daniel

Helping in the short term can turn things around...

Daniel is 28, he'd had some minor health problems but otherwise was ticking away nicely until his partner unexpectedly left him. This meant he was struggling to pay the full rent and council tax along with a debt which he could no longer meet. He is not on a high salary and did not know which way to turn. His parents have serious health problems and were unable to help either practically or financially.

Thankfully, he knew to call BEN. His Welfare Officer gave him advice on claiming benefits for his rent and council tax and gave him guidance on renegotiating his debt repayment and general budgeting.

He was given a grant to buy a prescription prepayment certificate so he didn't let his health suffer and a small grant to help tide him over until he had sorted out his benefits and budgeting.

Speaking of the support he received, Daniel said: "I can't tell you what this means to me. I thought I wouldn't be able to cope and you've given me the help I need to sort my life out. I can't thank you enough."

Dan is a bright young man who has always been sensible and stood on his own feet. He simply needed some short term help and guidance to get over this unpleasant hurdle.

*The name used in this case has been changed to protect the identity of this individual. All the other facts and quotes are true to this story.

This year we gratefully received legacies from:

**Arnold C Robson
Donald J Goddard
Richard H Frost
Ernest H Blacknell**

**Margo Sidery-Smith
Ena A Wright
Nora I Phillips
Keith Griggs**

**David Dempsey
Thomas Warmington
Selina Henderson O'Connor**

This year we gratefully received donations in loving memory of:

Alice Norman
Ben Morgans
Bernie Redwood
Bertie Leonard
Beryl Cox
Betty Scheele
Betty Thompson
Chris T Yates
Christopher I Britton
D Morris
D O'Hagan
Diane E Kingston
Eddie Johnson
Ellen Wrightson
Ernest Taberner
Harold Thackery
Harry Cressman
Henry Hunt

I Chisholm
I Wall
J & M J Wheeler
J M Coyle
Jack Todd
Jim Whitehouse
Jochum Potulski
John A Warner
John Andrews
John Sherriff
Kenneth Kemp
Lesley Thomson
Lorna P Miller
M Clifford
M Cuffe
M Woolgar
Maire Cuffe
Margaret Hardy

Martin Webster
Maurice Cook
Michael Webb
Mr Allen
Mr Briggs
Mr Davies
Mr Gamble
Mr Marshall
Mr Mawdesley
Mr Saunders
Mrs Bishop
Mrs Cammidge
Mrs Chisholm
Mrs Lewis
Mrs Mowbray
Mrs Sapsford
Mrs Shortland
Mrs Woolley

Nigel Ian Cartwright
P G Robinson
Peggy Southern
Peter Cahill
Peter G Cooper
R Manning
Richard Newey
Robert K Pike
Ron Clifford
Ron Munkenbeck
S Webb
Sidney William Davies
Sydney Stimpson
Terry House
Tina Larque
Tom Cockeram
V Bailey
William S Smith

Generating our support

After the successful fundraising of 2007/08 we forged ahead into the current year with cautious optimism, aware of the signs that the economy was slowing. This recession has had an impact on BEN's fundraising income during 2008/09 as many of our supporting organisations have had to tighten their belts to deal with financial issues in their own businesses. As short time working, periodic closures and redundancies filled our industry news they also affected Performance Related Giving and Payroll Giving. Performance Related Giving income is based on new car registrations and as these decreased the value of the contributions fell. Income from donations, trust and events was also affected, whilst in contrast, legacy income increased thanks to those who chose to remember us in their will.



Events income was significantly reduced in the year in part due to the cancellation of the Sportsman's Dinner, the Scottish BEN Ball and Lynwood Summer Concert. We also had to postpone the Mille Miglia Rally and saw a considerable fall in attendance at major events such as the BEN Ball. However, although attendance at the Ball was down, the goodwill of our guests meant that it remained the largest fundraising event for BEN.



at the Draper's Hall in London. This fantastic building created a

superb setting for us to thank many of our supporters and volunteers for their

continued hard work.

Although this event is not intended as a fundraiser it raised £7,000 thanks to Eurotax Glass's, who generously sponsored the day for the 15th consecutive year.



Whilst a trend emerged that showed a difficulty in securing sponsorship and attendance at large scale events, the industry rallied to ensure that smaller scale activities saw increased attendance and exceeded fundraising expectations. Opportunities for piggyback events (those hosted by other organisations where BEN is the chosen charity) were also up this year.

July 2008 saw the British International Motorshow take place at Excel, London and the organisers afforded BEN free of charge exhibition space to raise awareness and fundraise. We were also fortunate enough to be able to use this fabulous location to launch the inaugural BENGold lecture where Lord Digby Jones of Birmingham delivered his thoughts on the challenges facing the industry and the value of BEN at such a time.

Other event highlights of the year included the BEN Annual Lunch, which was hosted

Through these difficult months it would have been easy for us to feel disheartened but the support of the industry and its people never fails to lift us. Whilst larger scale events and gifts were difficult to commit to, many turned their attention to raising money through their own events, by attending some of our smaller regional events such as the first North West Ladies’



Lunch which took place in February, or by taking on a personal fundraising challenge.

our beneficiaries to those who work in administration and sales support roles. In total our volunteers worked an outstanding 21,770 hours during 2008/09.



Our friends in the media probably had some of the most unique ideas. *Aftermarket* magazine set out on a 10-day journey from Land’s End to

We are proud of the fact that we have volunteer visitors, volunteers who help in the therapy departments, who go out and make payroll presentations, work as gardeners and clean our database by calling companies to update details.

John O’Groats visiting 100 workshops along the way, raising money and awareness of BEN. A few months later *Car Dealer* magazine created ‘Bangers for BEN’. Four participants each had to find a car for £200 and drive from their offices near Portsmouth to John O’Groats in Scotland.

Throughout the year we also received support from a number of organisations who visited our centres to undertake redecoration and gardening projects.

“ In total our volunteers worked an outstanding 21,770 hours during 2008/09. ”

They then sold their cars for as much as possible, donating the profits to BEN.

We also have a number of committees and groups that have been set up entirely by volunteers to promote and fundraise on behalf of BEN. BENERgy’s members are younger employees or those just starting out in their careers in the industry and a fresh new contingent has taken over and we look forward to seeing what they do during 2009/10. The Irish BEN Centre is still going strong and raised more than £46,000 from the events staged throughout the year including the Irish BEN Ball. BENHer, our voluntary fundraising group comprising the wives and partners of industry executives, raised over £20,000 during 2008/09 through their annual Ladies’ Luncheons.

In terms of individual challenges it couldn’t have been more diverse from the five runners we had in the London Marathon to James Currie who cycled to Le Mans in France. We can’t name everyone but would like to thank all our runners, skydivers and cyclists as together they have raised more than £21,000.



Our volunteers add value within BEN – from our fully trained BENfriends who visit

What we planned to do during 2008/09

Objective: Implement five year plan including additional resource with the target of doubling fundraising income during this period.

Progress: Some programmes have had to be placed on hold due to budget restrictions but the team has focused on the agreed sectors to build awareness on a smaller scale. We've increased our press and PR activity with the trade media and have been very grateful for the free support provided by Chicane, a specialist PR company in the automotive sector. Our National and Regional Development teams have been lobbying for sustainable support from companies and have signed up a number of new organisations to support both Performance Related and Payroll Giving. Plans to grow the team have had to be put on hold and alternative strategies are being considered to increase our income and extend awareness.

Objective: Investigate new sources of income from target sectors.

Progress: We have been working on a new initiative that takes the concept of Performance Related Giving and moves it further into the distribution chain. There is still further work to do before we can fully determine if this will receive the required endorsement and support but initial indications show it is of interest.



Objective: Expand the website for better functionality.

Progress: We've completed a full audit of our website, leading to a decision to fully redevelop the site. The new site will include full content management and improve the functionality, to allow better promotion of our services and events. Work is at an advanced stage and it is anticipated that the new site will be launched in autumn 2009.

Objective: To set up and utilise email marketing for supporter acquisition and retention.

Progress: We've implemented a system for the use of mass email distribution and set in place two separate bi-monthly communications (one for volunteers and the other that goes to over 4,000 corporate contacts). Feedback on both publications has to date been excellent, with a number of new contacts requesting them. We have also been able to utilise this tool to promote fundraising initiatives and events and it is already generating direct sales.

Objective: Research and develop an employee engagement scheme to engage corporate volunteers.

Progress: We've researched how other charities use these programmes and have spoken to supporting companies about what they would want from such a scheme. From this a framework has been developed together with a mechanism for internal reporting and data management.

Our plans for 2009/10

We believe that the coming year will present even tougher challenges in terms of fundraising so the teams will be focusing on increasing sustainable income with very limited resources. This will be achieved through implementing the objectives below:

- Develop and pilot an intermediary strategy to improve awareness and cultivate committed giving from individuals in the work place.
- Extend Payroll Giving and PRG into new organisations and target sectors
- Increase awareness through sector specific press/PR campaigns.
- Launch our new website to facilitate improved income generation, events promotion, and stronger communications of key messages.
- To deliver a programme of challenge events and develop a range of low cost team events.
- Launch our Employee Engagement Programme for corporate volunteering opportunities.

Mrs Buck

Mrs Buck lives in Bedford. She first approached BEN following a tragic double bereavement which left her in a state of confusion and panic.

Mrs Buck's husband had died and shortly afterwards her daughter committed suicide. She had become very depressed and was not coping with her finances. BEN was able to give her some financial support and a volunteer visitor to talk her through her problems. We also managed to successfully apply for extra benefits for her.



BEN's support gave Mrs Buck the springboard she needed to get her life back on track. She is now living more comfortably and even managing to save money.

BEN keeps in touch with Mrs Buck and she knows she always has someone to talk to. We can never take away the pain of her losses, but we can be there to share it with her.

With our grateful thanks

It is fair to say that 2008/09 was a challenging year for BEN, both generally and financially, but thanks to the vast numbers of individuals, companies and associations who have stuck by us during these tough times we are still here, and still caring.

After all these years we are sure you know how much we would love to name you all but this would be both impractical and foolish as so many of you come forward to lend your support. So, no matter what you did, how large or small your donation or the time you have given, thank you from the bottom of our hearts on behalf of all those whose lives you have helped to make a little easier.

Engaging with our people

The delivery of our services, and raising money to support this work, is dependent on BEN having the right people and, for us, that's a combination of our staff and volunteers. Within BEN, our staff are extremely loyal and they are assisted by volunteers who are passionate about the work we do. We are so grateful for all their efforts.

It may surprise you that BEN employs more than 400 staff and uses the services of a further 60 bank staff and 180 volunteers. But maybe, when you think again about



the support we provide to those in our community 24 hours a day and 365 days a year, you will appreciate the need. 87% of our staff work in our care centres – nursing and care professionals, cleaners, caterers, gardeners, maintenance staff and many others – they all contribute to the delivery of a community where our residents feel very much at home.

For this to be the case, we need to invest in our people, not only in training but in making sure we have in place all those things that make for a good employer or a charity that people would want to give their time to.

Achievements - 2008/09

We had a number of objectives for the year but one of the key elements was to bring together a comprehensive Staff Handbook as we wanted our staff to have as much information as they may need about BEN and our policies and

procedures. This was aimed at helping staff feel more fully engaged with BEN and what we do and also at reducing the ad hoc calls and information

requests to managers and the Personnel team.

The Staff Handbook containing all our Staff Policies, Procedures and other information was compiled and issued to all new staff from January 2009. Staff and managers feel better informed and more confident when dealing with staff issues. The numbers of telephone enquiries on staff issues have significantly reduced.

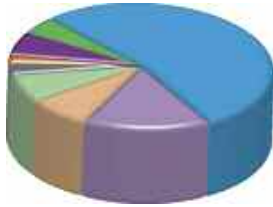
Our plans for 2009/10

- To formalise our training strategy and identify 'free' training through supporter organisations.
- To conduct a satisfaction survey and introduce the concept of a 'satisfaction index'.
- To increase participation in the Group Personal Pension Plan by reviewing the strategy and re-launching the scheme.
- To formalise our Health and Safety Strategy and set up a network of Health and Safety Committees.

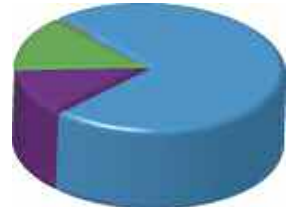
Our Finances: 2008/09

Summary

It has been a difficult financial year for BEN with the recession affecting all sources of fundraising income. BEN sustained an operating deficit of £188k compared to a surplus of £869k in 2007/08.



- Fees & rents (54%)
- Performance Related Giving (16%)
- Donations (7%)
- Payroll Giving (7%)
- Legacies (3%)
- Trade association & volunteers (2%)
- Trading & events (6%)
- Other income (5%)



- Care (74%)
- Welfare Services (11.5%)
- Fundraising & communication (14%)
- Governance (0.5%)

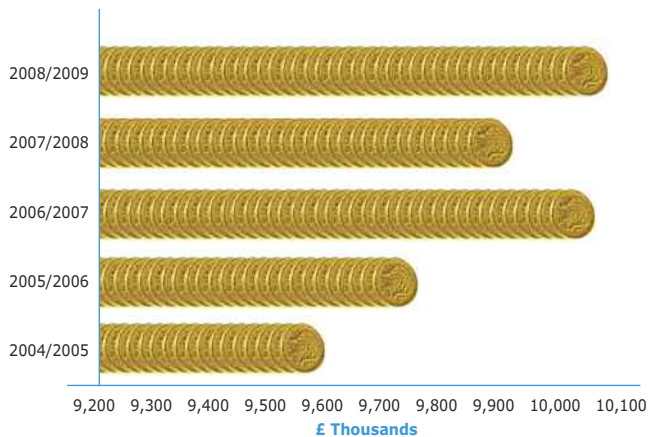
Income

Total income at £11.6m fell short of expectations, ending the year £780k lower than last year. Significant reductions arose in donations (25%), trading and events (25%) and Performance Related Giving (3%). The management team remains focused on identifying further sources of recurrent income.

Expenditure

Total expenditure increased by just £278k as the whole of BEN recognised the need to reduce costs as the effect of the recession hit income streams. Charitable expenditure (Care and Welfare Services) remained at 86%. This underlines the management's commitment to maintaining a high level of service delivery, whilst exercising strict financial controls.

Total expenditure on charitable activities (Care and Welfare Services).



£ Thousands

Who's who at BEN?

PATRON:

**HRH Princess Alexandra
The Hon Lady Ogilvy KG
GCVO**

SENIOR STAFF:

**Interim Chief Executive
(Until Jan 09):
Christopher Macgowan,
OBE**

**Chief Executive
(From Jan 09):
David Main**

**Director of Care Services:
Jenny Brown**

**Director of Finance and
Company Secretary:
Brian Cottrell CPFA**

**Director of Fundraising
and Communications:
Charles Davis**

**Director of Personnel and
Assistant Secretary:
Sara Howard**

MANAGEMENT BOARD:

**President:
Joe Greenwell**
Ford of Britain,
Ford Motor Company Ltd

**Deputy President:
Tudor Evans**
Formerly Peugeot Citroën
Automobiles (UK) Ltd

**Deputy President and
Board Chairman:
Tim Holmes, ACIB FIMI**
Deltapoint Associates Ltd

**Honorary Treasurer:
Tony Worthy FIMI**
Incident Director Ltd

**Deputy Honorary
Treasurer:
Anthony Archer**
Formerly Evans Halshaw
Holdings PLC

Brian Back
BVRLA

Sue Brownson, OBE, FIMI
Blue Bell BMW Ltd

Steve Dewey
The Automobile Association

Brian Ferguson
Formerly Brown Brothers
Group/Dana Corporation

David Goosey
Castrol Lubricants UK Ltd

Mike Judge
Formerly Peugeot (UK) Ltd

**Christopher Macgowan,
OBE**
Formerly SMMT

Graeme Potts
Eden Vauxhall Ltd

Tony Sackett FIMI
Unipart Automotive

Robin Shaw
Robert Bosch Ltd

David Taylor
Suzuki GB PLC

Robin Woolcock
Volkswagen Group (UK) Ltd

VICE PRESIDENTS:

Sir Trevor Chinn, CVO ITIS
Holdings plc

Geoff Cousins
Jaguar Cars Ltd

Sir John Egan
Formerly Inchcape plc

Paul Everitt
SMMT

Tom Gibson
Formerly BCA Holdings Ltd

**The Rt Hon the Lord
Heseltine CH**
Haymarket Group Ltd

Peter Johnson
Inchcape plc

**Lord Digby Jones of
Birmingham**

Ken Keir, OBE
Honda (UK) Ltd

John Leigh
Europcar UK Group

Fred Maguire
Auto Retail Network

Kevin McNally
LeasePlan Corporation NV

John Neill, CBE
Unipart Group

Bill Parfitt
General Motors UK Ltd

Colin Parlett
CB Motors

Sir David Plastow
Formerly Rolls-Royce

Sir David Prosser
Royal Automobile Club

Roger Putnam, CBE
Retail Motor Strategy Group,
BERR

David Richards, CBE
Prodrive Ltd and Aston
Martin Lagonda Ltd

Douglas Robertson
Scottish Motor Trade
Association Ltd

Sir Nick Scheele
Formerly Ford Motor
Company Ltd

Sarah Sillars, OBE
Institute of the Motor
Industry

Sir Kevin Smith
GKN plc

Murray Walker, OBE

Sir Geoffrey Whalen, CBE
Formerly PSA

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**If you or anyone you know is in need
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